

Beth Israel Deaconess Hospital – Milton (BID-Milton), formerly Milton Hospital, is a non-profit, acute care community hospital. It is among the smaller hospitals in Massachusetts, with 72 staffed beds. BID-Milton is located in the Metro Boston region and represents 1% of all acute hospital staffed beds in the region. Milton Hospital became affiliated with Beth Israel Deaconess Medical Center in January 2011, becoming BID-Milton, and at that time the hospital joined the CareGroup Healthcare System.

PATIENTS Fifty-five percent of all inpatient cases treated at BID-Milton are from Milton, Randolph, and Quincy.

INPATIENT SERVICES Compared with the other community hospitals, BID-Milton treats a greater proportion of lower-severity cases. In FY12, it accounted for 2% of all inpatient discharges from acute hospitals within the Metro Boston region. Of note, based on its most common FY12 inpatient cases (DRGs), BID-Milton treated 11% of all Chest Pain cases in Metro Boston.

FINANCIAL PERFORMANCE BID-Milton's total revenue in FY12 was \$75 million. Its FY12 public payer mix was 59%, higher than the average community hospital. BID-Milton's FY12 inpatient cost[†] per case mix adjusted discharge was \$8,429, approximately 18% lower than the average community hospital. BID-Milton's CY12 average commercial payer price level was at the 24th percentile, the second lowest among all community hospitals. It earned a surplus of \$1.2 million (1.5% total margin) in FY12. It also earned surpluses in FY10 and FY11, although it experienced losses in FY08 and FY09.

AT A GLANCE

TOTAL STAFFED BEDS: 72, among the smaller acute hospitals

% OCCUPANCY: 70%, > cohort avg. (62%)

TOTAL REVENUE in FY12: \$75 million

PUBLIC PAYER MIX: 59% (Non-DSH* Hospital)

SPECIAL PUBLIC FUNDING: CHART[^]

TAX STATUS: Non-profit

TRAUMA CENTER DESIGNATION: Not Applicable

CY12 COMMERCIAL PAYER PRICE LEVEL: 24th Percentile

CASE MIX INDEX in FY12: 0.83, > cohort avg. (0.81); < statewide (1.06)

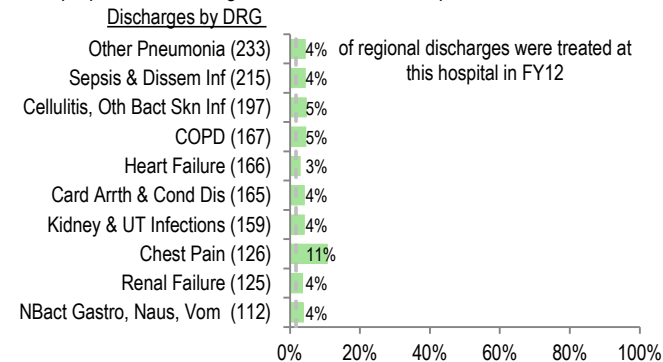
INPATIENT:OUTPATIENT REVENUE in FY12: 38%:62%

TOTAL MARGIN in FY12: 1.5% (\$1.2 million)

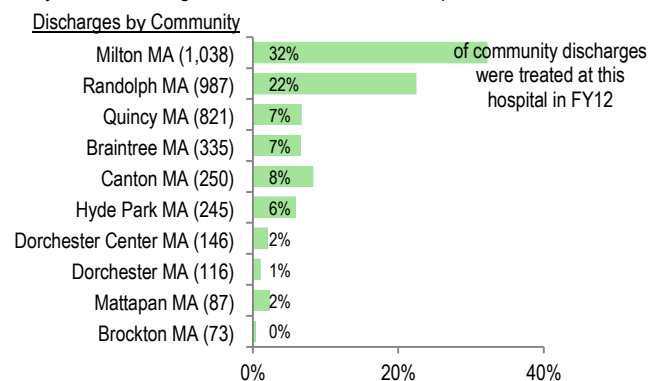
CHANGE in OWNERSHIP (FY08-FY12): Care Group - 2012

SERVICES

What were the most common inpatient cases (DRGs) treated at the hospital?
What proportion of the region's cases did this hospital treat for each service?

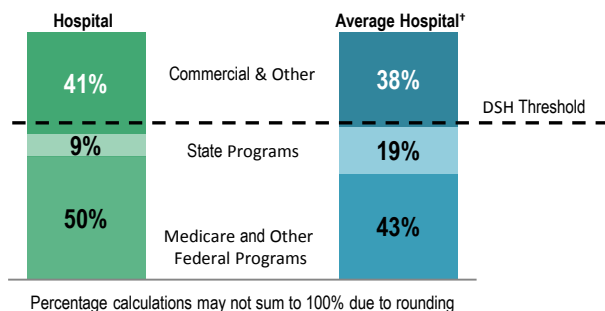


Where did most of the hospital's inpatients reside? What proportion of each community's total discharges were attributed to this hospital?

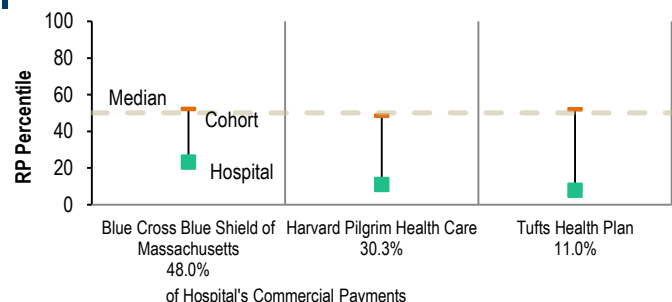


PAYER MIX

What was the hospital's overall payer mix (gross charges) in FY12, and how does this hospital compare to the average acute hospital's payer mix?



What were the hospital's CY12 payer-specific relative price levels for its top three commercial payers? How does this hospital compare to the average hospital in its peer cohort?



For descriptions of the metrics, please see Technical Appendix.

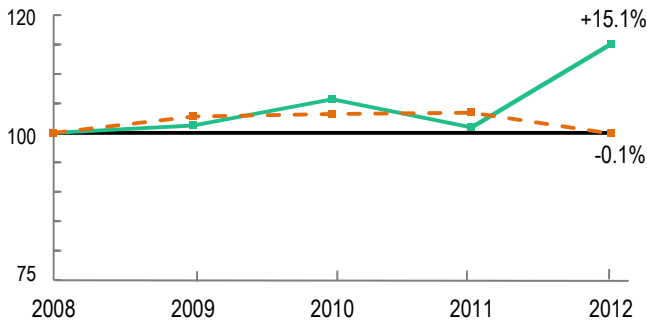
Hospital Profile: BETH ISRAEL DEACONESS HOSPITAL - MILTON

Cohort: Community Hospital

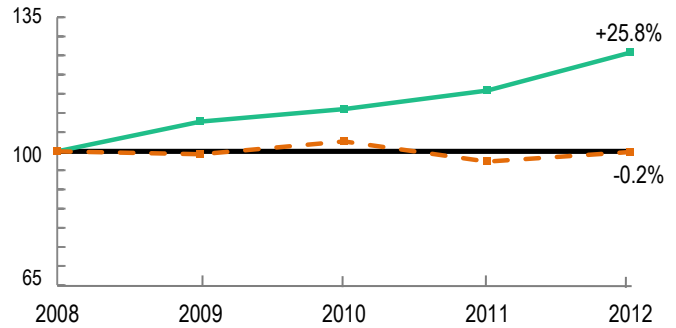


UTILIZATION TRENDS

How has the volume of the hospital's inpatient discharges changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

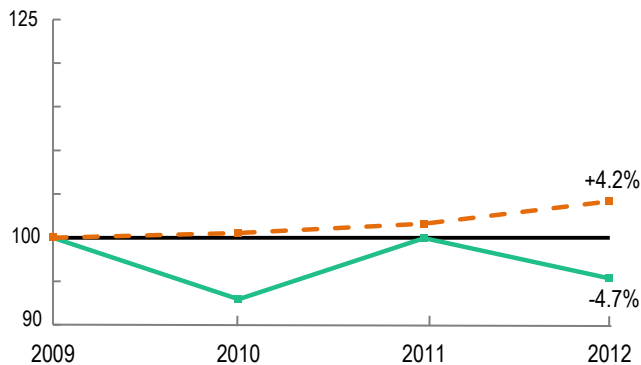


How has the volume of the hospital's outpatient visits changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

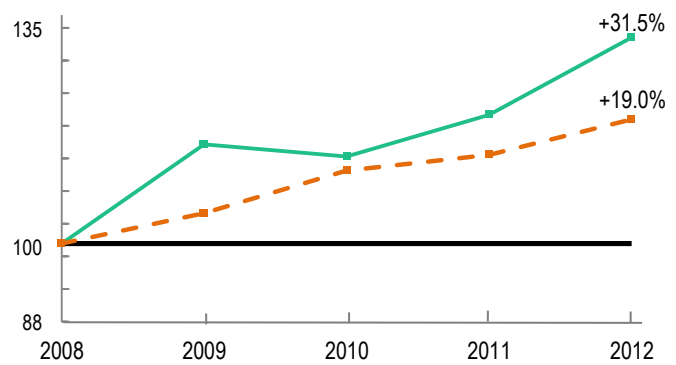


COST TRENDS

How has the hospital's inpatient cost[‡] per case mix adjusted discharge changed compared to FY09, and how does this hospital compare to the average hospital in its peer cohort? (FY09=100)



How have the hospital's total outpatient costs changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

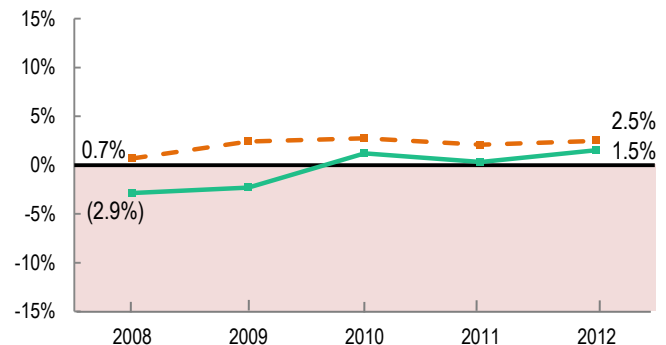


FINANCIAL PERFORMANCE

How have the hospital's total revenue and costs changed between FY08 and FY12?

Revenue, Cost & Profit/Loss (in millions)					
FY	Total Revenue	% Change	Total Cost	% Change	Total Profit/Loss
2008	\$61		\$63		(\$1.8)
2009	\$65	6.8%	\$67	6.2%	(\$1.5)
2010	\$67	3.2%	\$67	(0.3%)	\$0.8
2011	\$68	1.6%	\$68	2.5%	\$0.2
2012	\$75	10.3%	\$74	8.9%	\$1.2

What was the hospital's total margin between FY08 and FY12, and how does this compare to the median of its peer cohort hospitals?



For descriptions of the metrics, please see Technical Appendix.

[‡] Costs were adjusted to exclude direct medical education costs and physician compensation.

[^] For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).

[†] Average Hospital does not include Specialty hospitals.

For more information, please contact:

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